



Sales Manager UK

With our head office in **Cologne** and offices in **Milan, Paris** and **New York**, subsidiaries in **Hong Kong** and **Shenzen** and our own production in **Saigon**, Vietnam, our cross-industry business covers small businesses and large corporations likewise. Our portfolio comprises all means of communication such as carrying bags, large picture prints, interior store decorations and marketing materials.

As an owner-managed company, coepto attaches great importance to teamwork and quick ownership of responsibility. Mutual trust and a spirit of partnership are principles by which we express our appreciation, and which are the basis for development perspectives.

Due to our rapid growth on the international market, we are now looking for a qualified person with fundamental knowledge of the UK market who can help us expand to this important region.

Your Tasks:

- Client acquisition on the **UK market**
- Project management in the following disciplines:
- Project related **client** and **supplier communication**
- Cost calculation, tender preparation and invoicing
- Project related supplier market analysis and -research
- **Worldwide acquisition** of marketing products in the fields of packaging, print articles, visual merchandising and marketing products
- **Comprehensive controlling** of production and logistics processes
- Operational project management
- Creation of project timelines, **project planning** and -controlling
- Detailed project documentation

Your Profile:

- You hold a **Bachelor of Arts** Degree in economics or communication science
- English is your native language
- You are a pragmatic person with the ability to „get things done“
- You have already **managed a team** and multi-tasking is no challenge for you
- With your **extensive knowledge** of the UK market and mentality, you know how to approach potential clients in the country
- Ideally, you have a **packaging / brand marketing background** and experience in this area
- You have a strong sense of responsibility, reliability and numeric skills
- You possess fundamental skills in MS Office

Your contact person:

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